How we create value **BASF Report 2017** 

# Our foundation

€34.8 billion in equity

€1.9 billion spent on research and development

€4.4 billion

invested in property, plant and equipment and intangible assets (including acquisitions)

> €10.6 billion in personnel expenses

8 billion

worth of raw materials, goods and services purchased for own production

€234 million

invested in environmental protection



30,000

different raw materials procured



of raw materials purchased worldwide from renewable resources



1,816

million m<sup>3</sup> of water abstracted



million MWh of electricity demand



million MWh of steam demand

environmental, safety and security audits performed at

sites



occupational medicine and health protection audits and health performance control visits

Training: >72,000 enrollments in





Employees and contractors worldwide participated in the global safety initiative with

> over **930** activities at around

> > 360 sites

115,490

employees worldwide, of which

3,103 apprentices



**Around 10,000** employees in research and

development

84.6%

of our senior executives have international experience



Numerous offerings for balancing personal and professional life worldwide



Our stakeholders

include customers, employees, suppliers and shareholders, as well as representatives from academia, industry, politics, society and the media



Over 70,000

suppliers

around 90%

of raw materials, goods and services for own production sourced locally



raw material supplier sites audited

external compliance

hotlines

# Our business model<sup>1</sup>

segments

operating divisions

strategic business units

- Chemicals
- Performance Products
- Functional Materials & Solutions
- Agricultural Solutions
- Oil & Gas

Intelligent Verbund system<sup>2</sup>

6

Verbund sites and

additional production sites worldwide

**BASF Group** companies in more than

countries

Our corporate purpose:

# We create chemistry for a sustainable future

#### **Around 130,000 customers**

With our broad portfolio, we serve customers from many different sectors - from major global customers, small and medium-sized enterprises to end consumers.

#### Market success based on strategic principles

- We add value as one company
- We innovate to make our customers more successful
- We drive sustainable solutions
- We form the best team

#### Values guide our conduct and actions

- Creative
- Open
- Responsible
- Entrepreneurial

Corporate Governance

For more information on our business model, see page 20 onward

<sup>&</sup>lt;sup>2</sup> For more information on the Verbund system, see page 21

# Our results

€64.5 billion

in sales, of which over €9 billion

from innovations that we have launched in the past five years **€8.5** billion in EBIT

€8.3 billion

in EBIT before special items

Net income of **€6.1** billion

€3.10

dividend per share

€1.4 billion in income taxes



of water discharged

Greenhouse gas emissions:

22.6

million metric tons

CO, equivalents

# 19.2 million MWh

fuel saved through Verbund system

Customers' use of BASF's climate protection products avoids

570 million metric tons

of CO<sub>2</sub> equivalents



Number of lost-time injuries per one million working hours:

1.4



0

transportation incidents with significant impact on the environment

Process safety incidents:

2.0

per one million working hours Over

60,000

product applications assessed and rated for aspects of sustainability



Around
3,000
projects in the research pipeline



800 patents filed worldwide

Around



Proportion of women in executive positions

Proportion of non-German senior executives



€56.0 million

spent on donations and sponsorship

Involved in
U.N. Global Compact
since 2000



Around 600

universities, research institutions and companies within our global network

### In 1 case

we terminated our collaboration with suppliers as a result of unsatisfactory sustainability performance **)** 290

phone calls and emails received by external compliance hotlines